



On Time Delivery with Dorigo

How to Deliver “Copy Exact” Precision Measuring Sensors with 100% On Time Delivery

Stefan Farkas, General Manager of Photon Control, shares what it takes to be a world leader in manufacturing the highest quality optical, temperature, pressure and position sensing solutions to meet the needs of worldwide clients.

Photon Control has grown into a world-class facility for innovation and custom manufacturing of accurate measurement systems since it was formed in 1988. After starting out producing technologies for safer controls in the oil and gas industry, Photon Control’s products have evolved to meet the needs of power and utilities, semiconductor and life sciences industries.



In 2005, Photon Control partnered with Dorigo to assemble electronic circuit boards for Photon sensors. At that time, the company’s growth was tremendous and it was critical to find a manufacturing partner that could keep pace with their increased sales.

Our sales were consistently doubling each year,” says Stefan Farkas, “and we were seeking a local partner that could keep up with our growth. Photon Control

supports local suppliers and assesses their capabilities thoroughly to ensure that quality and reliability of products are consistently delivered. Dorigo met our strict criteria.”

Photon Control has a tight policy on “copy exact” of products and it is a commitment they make to their clients which cross a diverse base of industries from large oil and gas companies to semi-conductor equipment manufacturers. Some of their clients require that Photon Control products be exact copies every time. For example, Photon Control sensors are used in a wafer equipment manufacturers’ tool which produces chips with features down to size of 28 nanometers and the need for consistency is critical.

Dorigo’s high level of production engineering support has been instrumental to Photon’s success. “We often require over 2,000 boards at once and Dorigo has always been able to assemble, test and program the boards so they arrive ready to be installed. This is a big savings to Photon Control because we don’t want to disassemble products in situations where there are failures. Dorigo is able to ensure that all boards shipped are working,” says Farkas. “Whatever Dorigo promises is what they deliver.”

“Dorigo has never let us down ... they have always been able to ramp up their production to meet our tight deadlines.”

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Over eight years later, Dorigo and Photon Control continue to be partners in the manufacturing process. "Our goal is 100% on-time delivery," says Farkas, "and Dorigo has never let us down. They have always been able to ramp up their production to meet our tight deadlines."



In an industry where dollars saved in manufacturing is a measure of profitability, time is money. Having the right manufacturing partner brings everyone success. "Dorigo has worked with us over the years to provide

solutions for both manufacturing and financing as Photon Control established itself as a market leader," says Farkas. "Not all companies are willing, or have the ability, to provide flexibility in financing terms like Dorigo. At critical points in our growth, the company has worked with us to help manage our requirements."

As Dorigo celebrates its 25th anniversary, Farkas is quick to observe that the vision for both companies is well aligned. The Dorigo Advantage of stability, loyalty and longevity has proven itself time and time again in meeting the needs of this growing company. "Photon Control has been successfully delivering measurement solutions to its clients for over 23 years. We are confident in continuing this growth with strong partners like Dorigo."

What are the top three reasons Photon Control chooses Dorigo as its strategic EMS partner?

- 1. Competitive pricing**
- 2. High quality and**
- 3. On-time delivery.**

"When matched with quick engineering turnaround, it is a combination that makes Dorigo our preferred EMS provider," says Farkas.

About Photon Control - www.photon-control.com

Photon Control Inc. designs and manufactures a wide range of optical sensors and instruments to measure temperature, pressure, position and flow. These products are used by Original Equipment Manufacturers (OEM) as well as end-users in the Semiconductor, Oil and Gas, Power, Life Science and Manufacturing industries. Photon Control's products provide high accuracy and reliability in extreme conditions and are supported by a team of experts that offer onsite installation, training and support. Photon Control Inc. also provides engineering services for customized optical measurement systems. Headquartered in an ISO 9001:2008 manufacturing facility in Burnaby, BC, Photon Control Inc. is listed on the TSX Venture Exchange, trading under the symbol "PHO". Additional information about the Company can be found at <http://www.photon-control.com/investorrelations.html>

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